

**Table I**

**AUM REPORT FOR THE QUARTER ENDED (31/12/2011)**

**Asset class wise disclosure of AUM & AAUM**

| Category                        | AUM as on the last day of the Quarter (Rs. in Lakhs) | Average AUM for the Quarter (Rs. in Lakhs) |
|---------------------------------|--|--|
| Income                          | 4,428.04   | 5,033.74                                   |
| Equity (other than ELSS)        | 143,621.68   | 156,727.81                                 |
| Balanced                        | 0.00   | 0.00                                       |
| Liquid/ Money Market            | 56,253.03  | 46,845.48                                  |
| Gilt                            | 0.00   | 0.00                                       |
| Equity - ELSS                   | 0.00   | 0.00                                       |
| GOLD ETF                        | 0.00   | 0.00                                       |
| Other ETFs                      | 0.00   | 0.00                                       |
| Fund of Fund investing overseas | 0.00   | 0.00                                       |
| <b>Total</b>                    | <b>204,302.74</b>                                    | <b>208,607.02</b>                          |

**Table II**

**AUM REPORT FOR THE QUARTER ENDED 31/12/2011**

**Disclosure of percentage of AUM by geography**

| Geographical Spread | % of Total AUM as on the last day of the Quarter |
|---------------------|--|
| Top 5 Cities        | 70%  |
| Next 10 Cities      | 17%  |
| Next 20 Cities      | 5%   |
| Next 75 Cities      | 5%   |
| Others              | 3%   |
| <b>Total</b>        | <b>100%</b>                                      |